

How we help you buy

Buying a home can feel like a lot to manage — especially the first time, or from another state. Here is how we keep it focused.

01 Start with your goals

Before we open any doors, we separate the must-haves from the nice-to-haves.

03 Search with a purpose

Plenty of homes look good online. Knowing which are worth your time is the work.

05 Decide what it's worth

Not automated estimates — comparable sales, competing properties and condition.

07 Negotiate the details

A Key Dates and Information Guide the moment your offer is accepted, then every deadline watched.

02 Know your position

Get pre-qualified before touring, and know your closing costs up front.

04 Buying from out of state

We can be your eyes and ears — video walk-throughs with our own commentary.

06 Know what you're buying

We explain inspections, and we're at the wrap-up either way.

08 Closing isn't the end

We stay a resource for the home, contractors, repairs and the Arizona market.

— WHAT WE ALWAYS DO

Financing first. Get pre-qualified before touring — showing up without financing documentation loses you the house you want.

Target the right pocket. Scottsdale, Cave Creek, Surprise and Lake Havasu each move at their own pace.

Bring real analysis. A current market analysis behind every offer recommendation. Never an automated estimate.

Show up in person. Two agents on every transaction, and we're at the inspection wrap-up either way.

★★★★★ “Kevin and Renee listened and then plotted our perfect plan of attack so there was no wasting time and energy on looking at homes that were not options.” — MELISSA W., BUYER

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